

Professional Development Day – 2022

PMI Certification Prep | What's new in PMBOK?

- *A Primer on the Enhancements to the 'Talent Triangle'*

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Learning Objectives

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- Successfully navigate and understand the requirements of the PMI Talent Triangle
- Define decision making and problem solving
- Understand the various social and communication styles that exist in the workplace



Industry Recap – Working in a Post-Pandemic Era

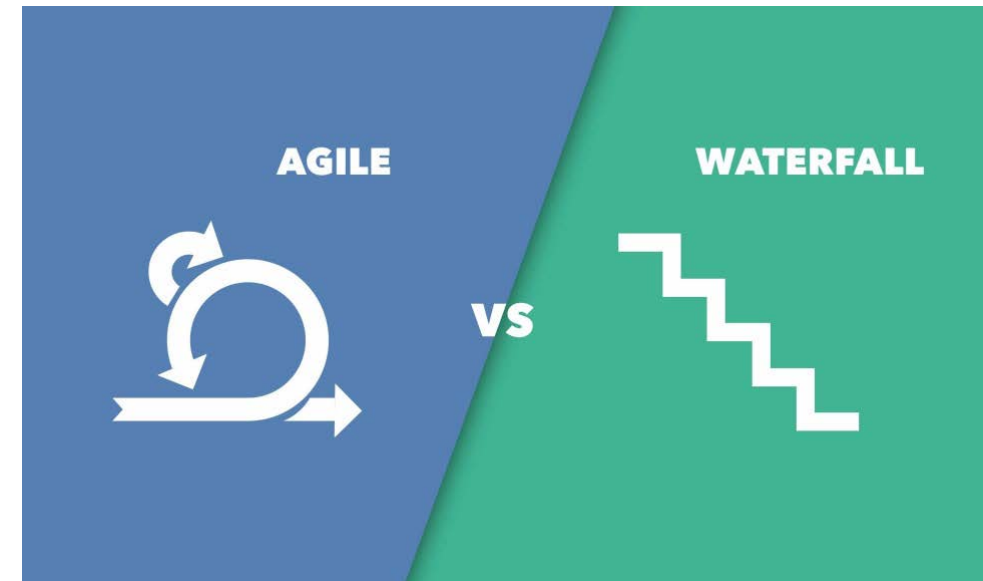
- ‘Ways of Working’
 - Creativity and response to complex problems
- Success drivers
 - Innovation and being agile
- Demand on effective employees
 - “less is more”





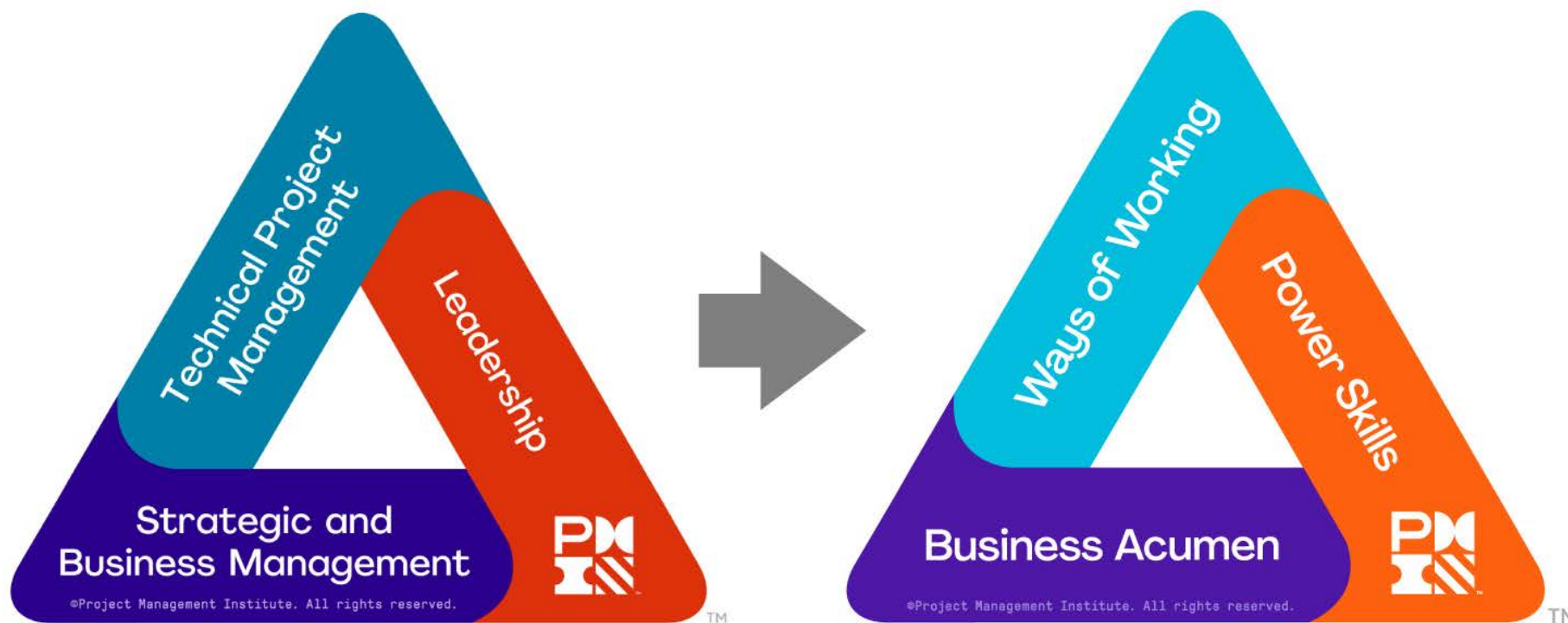
Waterfall, Agile, and Hybrid

- Waterfall
 - Linear in nature, major sequential phases
- Agile
 - Semi-linear, iterative phases with smaller feedback loops
- Hybrid
 - Integrates the agile approach within the same sequential phases of the waterfall methodology
 - Waterfall techniques – well-defined portions
 - Agile techniques – iterative/uncertain portions





What is the 'Talent Triangle'? Why is it changing?

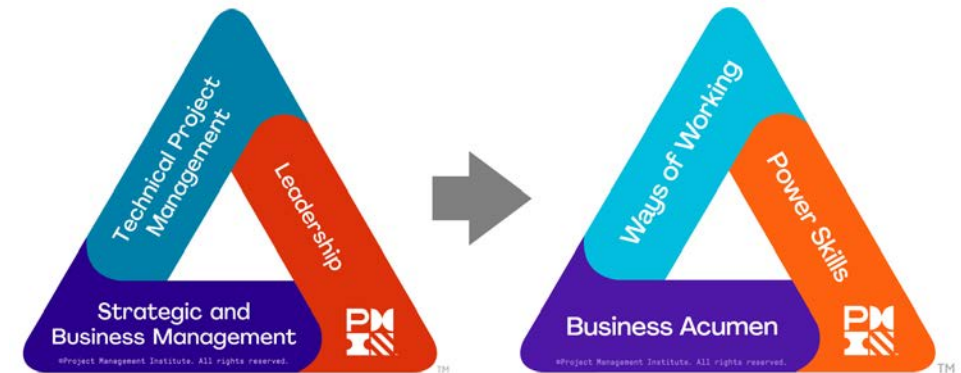


- *The PMI Talent Triangle represents the ideal sets of skills project professionals must develop and hone to be successful and work smarter in today's evolving world of project management.*



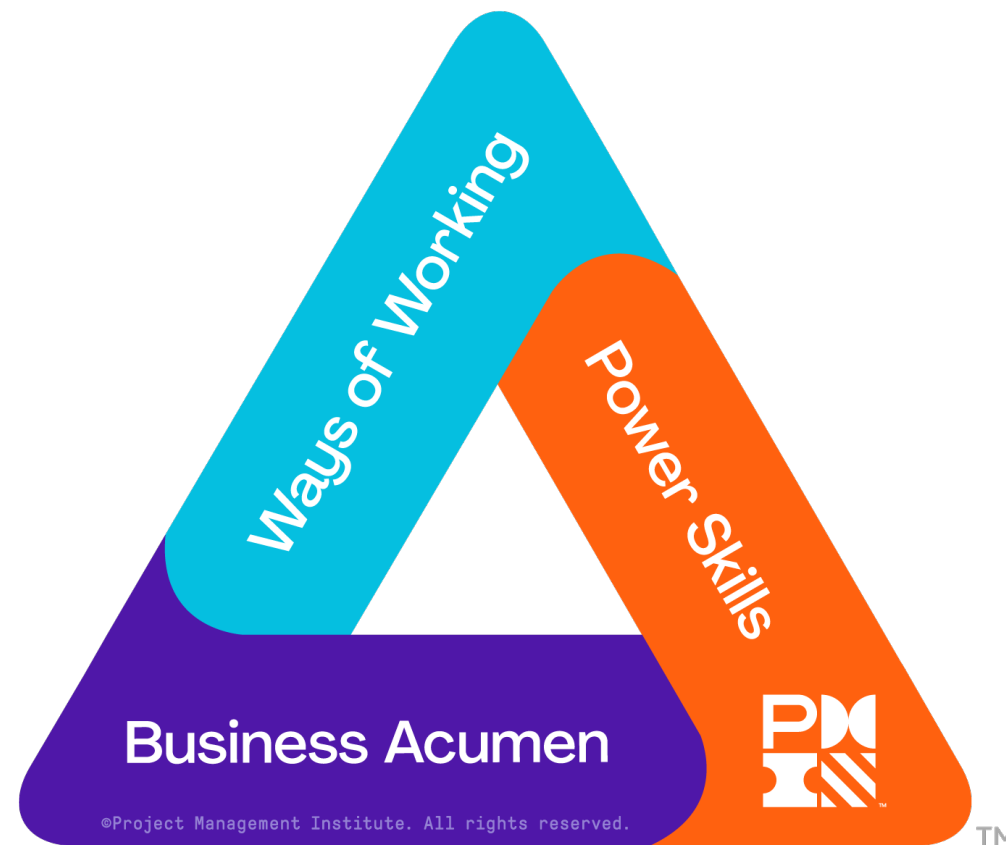
Talent Triangle Breakdown

- **Ways of Working** (formerly *'Technical Project Management'*)
- **Power Skills** (formerly *'Leadership'*)
- **Business Acumen** (formerly *'Strategic and Business Management'*)





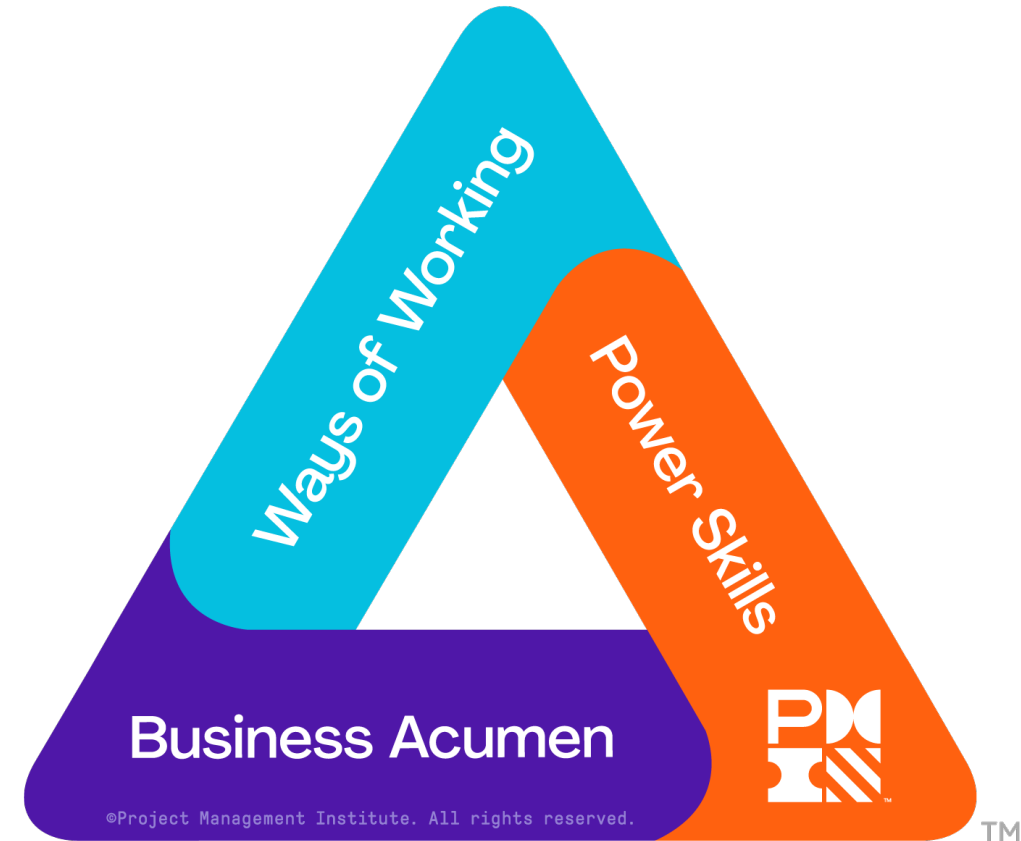
- **Ways of Working** (formerly ‘*Technical Project Management*’)
- Master diverse and creative ‘ways of working’
- Applying right solutions (adapting) at the right time
- Topics include: Risk Management, Business Analysis, Portfolio Management





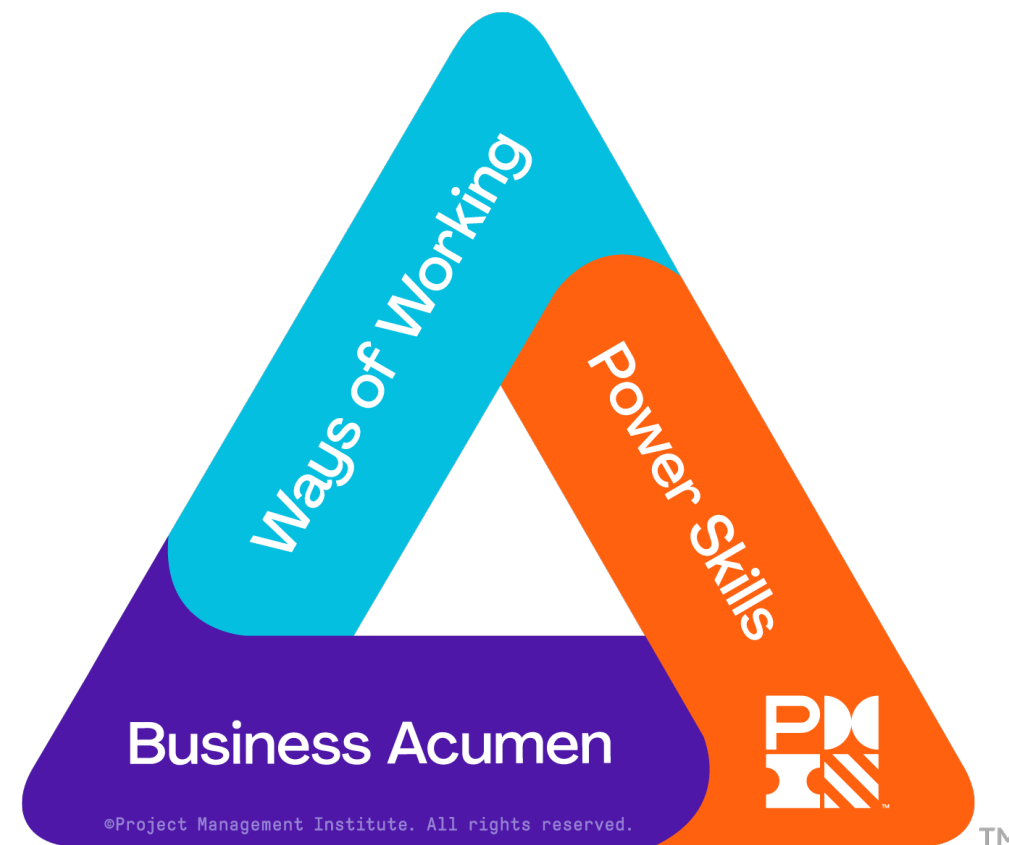
Talent Triangle Breakdown – Power Skills

- **Power Skills** (formerly 'Leadership')
- Critical Interpersonal Skills
- Inspire Change
- Build Relationships
- Empower Stakeholders
- Topics include: Collaborative Leadership and Communication





- **Business Acumen** (formerly ‘*Strategic and Business Management*’)
- Historically experiential
- Understand macro/micro influences
- Possess ability to make good decisions
- Topics include: Domain Knowledge, Effective decision making, Knowledge of project alignment

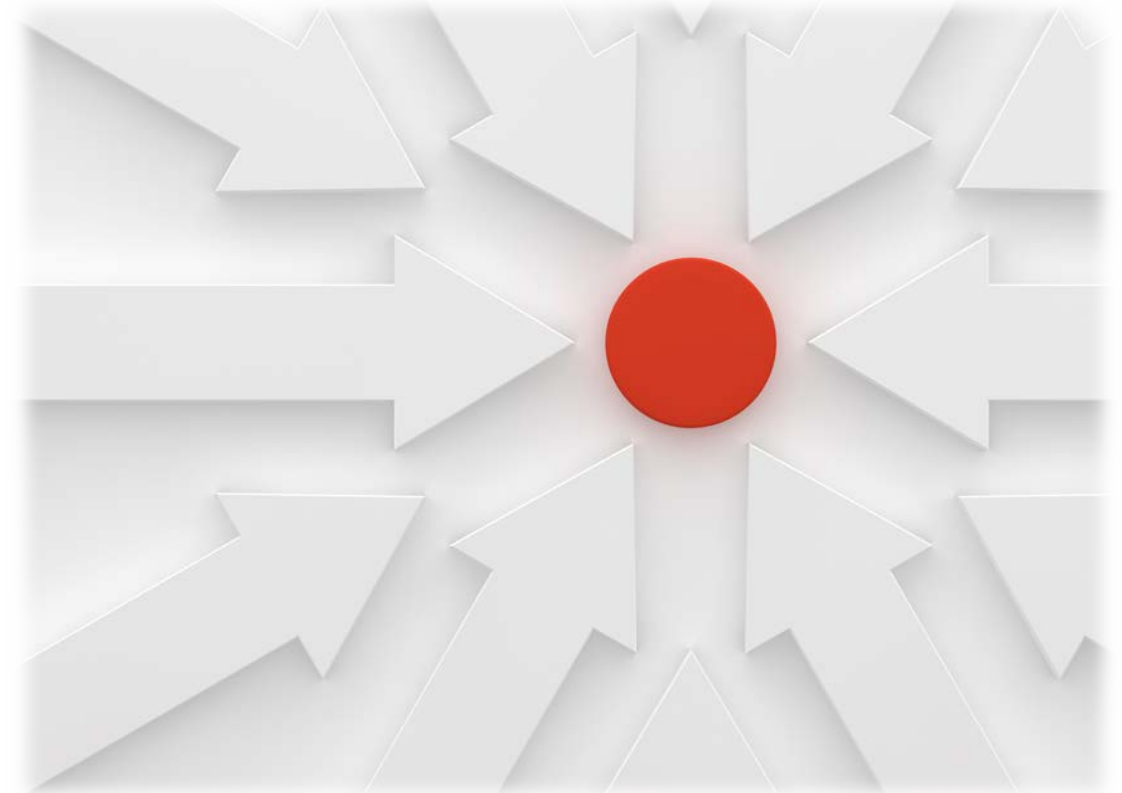




- The Classical Model of Decision Making
 - Identification
 - Solution Development
 - Measurement Criteria
 - Selection
 - Implementation
 - Monitor



- Additional Considerations for ‘Decision Making’
 - Errors in logic
 - False assumptions
 - Unreliable Memories
 - Symptoms vs. Problems
 - Biases





- Communication Styles
 - (4) Types that range in levels of consideration and communication for/with others.
 - i.e., a stakeholder that places higher value on consideration for other's rights may be challenged with being assertive
 - Note: Style traits are not exclusive to exhibiting other traits.





- Passive

- Openness of Communication

- +Consideration for Others

- “Others right over mine” (I lose, you win)

- Passive-Aggressive

- Openness of Communication

- Consideration for Others

- “My rights are more important (not evident)”
(I lose, you lose)

- Aggressive

- +Openness of Communication

- Consideration for Others

- “My rights are more important (very evident)” (I win, you lose)

- Assertive

- +Openness of Communication

- +Consideration for Others

- “We both have rights” (I win, you win)



- Communication Considerations
 - ‘Purpose Orientation’
 - Recognizing success through others and project objectives
 - Build Relationships
 - Factors such as generational divides, cultures, etc.
 - Emotional Intelligence
 - Empathy



Recap

- PMI Talent Triangle Highlights and Focuses
- Decision Making Methodology and Solution Development
- Recognizing various form of Communication (Styles) and how to catalyze project success



Resources and References

- PMI Talent Triangle® Update FAQs
- Parth, F. R. (2013). Critical decision-making skills for project managers. Paper presented at PMI® Global Congress 2013—EMEA, Istanbul, Turkey. Newtown Square, PA: Project Management Institute.
- Hayashi, S. K. & Neckowicz, K. T. (2013). Adjust your communication style for effective sponsor engagement. Paper presented at PMI® Global Congress 2013—North America, New Orleans, LA. Newtown Square, PA: Project Management Institute.
- Abudi, G. (2013). Managing communications effectively and efficiently. Paper presented at PMI® Global Congress 2013—North America, New Orleans, LA. Newtown Square, PA: Project Management Institute.



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